Objective Technology Analysis & Validation
Select the Best Security Technology for Your Business

With thousands of information security technology solutions on the market today, organizations are challenged like never before with the technology selection process. There is considerable risk inherent to selecting a product when a team has limited time, resources and expertise. These decisions can be the difference between developing a strategic advantage and wasting time and money on the wrong solution.

Effective proofs of concept are complicated, but having the ability to leverage a trusted expert to help can provide the knowledge you need for a thorough and efficient selection process. Optiv’s approach ensures you test your own organization’s requirements against reality before being locked into a particular product. Learning the shortcomings of each vendor under consideration allows you to plan around limitations from the start.

Optiv’s Objective Technology Analysis & Validation (OTAV) service assists organizations through the process of selecting best-in-class security technology, based on client priorities and requirements, industry expertise, knowledge of security best practices and actively comparing security solutions and validating vendor claims.

Beginning by collecting business requirements and use cases, our analysis includes:

**How We Do It**

**Approach**
- Planning
- Requirements Development and Vendor Selections
- RFI creation and processing (optional)
- Functional Test Plan Development
- Validation Testing
- Requirements Scorecard and Report
- Recommendations and Guidance

**Time Frame**
- Typically ten to sixteen weeks

**Deliverables**
- An executive brief outlining the test plan and criteria, product score card and in-depth findings discovered during the engagement. The report includes proposed recommendations for security technology selection based on your unique environment.

**Optiv Solutions**

Creating an Analysis Scorecard
Developing a Functional Test Plan
Testing Vendor Solutions
Providing Documented Results and Recommendations
Optiv is a security solutions integrator – a “one-stop” trusted partner with a singular focus on cybersecurity. Our end-to-end cybersecurity capabilities span risk management and transformation, cyber digital transformation, threat management, security operations, identity and data management, and integration and innovation, helping organizations realize stronger, simpler and more cost-efficient cybersecurity programs that support business requirements and outcomes. At Optiv, we are leading a completely new approach to cybersecurity that enables clients to innovate their consumption models, integrate infrastructure and technology to maximize value, achieve measurable outcomes, and realize complete solutions and business alignment. For more information about Optiv, please visit us at www.optiv.com.

Secure your security.™

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